



## Letter of Understanding (LoU)

Between

REACHA (1<sup>st</sup> Party)

And

ALLENHOUSE INSTITUTE OF TECHNOLOGY (2ND PARTY)



This Letter of Understanding (LOU) is effective from December 5, 2023. It is entered into by and between

REACHA having its Registered Office at 177-178, 2nd Floor, Triveni Apartments, Jhilmil Colony, Delhi India 110095.

(Here in after referred to as 1<sup>st</sup> Party)

And

Allenhouse Institute of Technology, having its Registered Office at 176-B, Rooma, Kanpur

(Here in after referred to as 2<sup>nd</sup> Party).

Together both may be referred to as "Parties"

### Recitals

- I. Whereas, IBM SkillsBuild represented by its country partner for India - REACHA, is a skill building & learning digital platform where users can achieve industry relevant skills, get IBM certificates certified badges & seek employment opportunities for free. This would be applicable based on assessment by REACHA.
- II. Whereas Allenhouse Institute of Technology (2nd Party) represents all the departments and affiliated colleges of the College/University/Institute.
- III. Whereas the 1st Party wants to collaborate with specialized agencies/institutions to achieve industry relevant skills required under the IBM SkillsBuild Project.
- IV. Whereas the 2nd Party has shown interest in providing desired skills required by the 1st Party for implementation of the IBM SkillsBuild Project.
- V. Whereas, at the suggestion of 2nd Party, 1st Party has agreed to collaborate with 2nd Party for availing their expertise for SkillsBuild Project for various activities as listed hereinafter

Therefore, both the parties agree to collaborate for IBM SkillsBuild Project in respect of activities and on terms and conditions given in succeeding para in this Letter of Understanding (LoU). It is reiterated that this LoU is only an expression of interest to collaborate for IBM SkillsBuild Project and neither Party shall have any rights or obligations with respect to each other besides the activities listed below in this LoU.

The IBM SkillsBuild aims to inculcate the requisite knowledge, experience, and skills amongst the students. As per the UGC Guidelines of December 2022, for Fostering Social Responsibility & Community Engagement in Higher Education Institutions (HEIs) in India, Institutions should prioritize social responsibility and community engagement in their mission and operations (refer to *Guidelines for Fostering Social Responsibility & Community Engagement in Higher Education Institutions in India 2.0*). It calls for the integration of



community engagement into graduation requirements, assessments, and performance evaluations while offering suggestions for different forms of community engagement. The Guidelines further suggest forms of community engagement which may include linking learning with community service, linking research with community knowledge and knowledge sharing, and knowledge mobilization. Furthermore, as per the Guidelines for performance assessments of teachers, administrators in HEIs should include the view of their involvement and contributions to community engagement in teaching and research. Criteria of and weightage to community engagement by teachers and researchers should be explicitly included in assessments for recruitment, regularization, and promotion.

One of the major objectives of the SkillsBuild programme offered by IBM and implemented by REACHA is to facilitate colleges in achieving all of the above-desired goals.

### Objectives

1. The objective of this LoU is to mutually complement both above parties' energies, outreach, and efforts to curate opportunities of collaboration, sharing of knowledge resources and jointly work on building capacities of the users through the IBM SkillsBuild Platform.
2. Both parties will enable IBM SkillsBuild for 1208 students from (Allenhouse Institute of Technology) with prime focus in State of Uttar Pradesh. Both Parties will work together to achieve this target.
3. The identified students would be encouraged to take up and complete courses on IBM SkillsBuild by both parties mentioned. 2<sup>nd</sup> Party must ensure a minimum of 80% attendance and course completion as active learning (8-10 hours of dedicated learning under Project Based Learning Lite Model as defined by IBM SkillsBuild) per month of on boarded learners.

### Duration

This LoU is valid from December 5, 2023 up to 31<sup>st</sup> March 2024.

### Operational Aspects

Both parties will work closely with their teams to leverage their student/learner base and other important stakeholders to build industry relevant skill sets & enhance employability prospects of students/learners by providing market-linked skills. 1<sup>st</sup> Party will facilitate the on-boarding of learners (students) on the platform with assistance and in collaboration with 2<sup>nd</sup> Party and encourage students to leverage the platform for better learning opportunities.

2<sup>nd</sup> Party must ensure a minimum of 80% attendance and course completion as active learning (8-10 hours of dedicated learning under Project Based Learning (PBL) Lite Model as defined by IBM SkillsBuild) on IBM SkillsBuild platform per user per month through participation in innovation camps and other learning activities.

2<sup>nd</sup> party shall provide the required facilitation for access to employability for students as part of the project.

2<sup>nd</sup> Party shall nominate a Single Point of Contact (SPOC)/ Volunteer faculty to act as facilitator between students and REACHA Digital Success Manager/team. The SPOC is to be provided with "Letter of Appreciation", from the 1<sup>st</sup> Party based on their performance during the programme.





Party must provide the necessary infrastructure (High-Speed Internet Connectivity, projector/ screen, Mic and sound system and classroom/ auditorium) during the in-person orientation session.

2<sup>nd</sup> Party shall provide Student Volunteers for the coordination and smooth execution of the programme. These Student Volunteers are to be provided with "Letter of Appreciation", from the 1<sup>st</sup> Party based on their performance during the programme.

In order to maintain the desired level of social media outreach, each party promises to follow the guidelines for social media amplification sent as a part of the communication package as per IBM norms/approved by IBM on case-to-case basis. With respect to the social media outreach, each party will also appoint an appropriate person(s) to represent the organization.

#### Termination and Extension of LoU

The period of collaboration covered by this LoU shall terminate on 31<sup>st</sup> March, 2024.

In the event of non-compliance or breach of terms by any one of the parties of the obligations binding upon it, the other party may terminate the LoU with immediate effect by a simple notice in writing without assigning any reason, whatsoever.

This LoU can be extended further as per the mutual consent between the parties in writing.

#### Financial Aspects and Conflict of Interest

This LoU has no financial implications for the Parties with respect to each other or to any 3<sup>rd</sup> Party. Both Parties shall ensure there is no conflict of interest during the delivery of the Project.

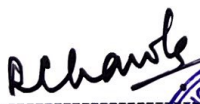
In case of any dispute/ differences/conflict of interest, both parties appoint Chairman, REACHA as their sole Arbitrator and his decision in the matter shall be final.


The Jurisdiction of courts shall be at New Delhi.

1<sup>st</sup> Party shall be represented by Shri Nikhil Pant, Chief Executive Officer, on behalf of REACHA, and 2<sup>nd</sup> Party shall be represented by Dr. Rubby Chawla on behalf of Allenhouse Institute of Technology (2<sup>nd</sup> Party). They or their representative will sign communications and take decisions in respect of matters covered under the LoU and it will be binding to their respective organizations.

The terms and provisions in this LoU also apply to any subsequent Addendum to this LoU.

IN WITNESS WHEREOF, the parties hereto have executed this LoU on the day December 4, 2023.

  
Dr. Rubby Chawla  
Director  
(Allenhouse Institute of Technology)  
176 – B, Rooma  
Kanpur, Uttar Pradesh,  
India - 208008



  
Nikhil Pant  
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